

# In The News

## UMB Financial Corporation – Recent Media Coverage

### **Arizona Business Magazine – June 1, 2009**

Kevin Zimmermann, senior vice president and private banking client manager for UMB Bank Arizona, explained even though the economy is putting strains on many businesses, there are also opportunities during this economic downturn. This could be an ideal time to develop a succession plan for your company and take advantage of certain opportunities created by the current economic environment. Every company should have a business succession plan in place to preserve its viability.

### **Barron's – June 1, 2009**

UMB Scout International Lead Portfolio Manager Jim Moffett believes the environment is improving and when asked, “*Have we seen the bottom?*” he replied, “*Yes. Monetary policy works with a six-to-nine-month lag and (the government) opened the spigot in October.*”

### **Illinois Business Journal – June 1, 2009**

According to UMB Community Bank President Ron Skaggs during an interview, the bank strives for unparalleled customer service and to be hands-on with its clients. He went on further to state UMB Bank is small enough to provide individual attention to clients but large enough to meet the financial requirements of the companies it works with.

### **Kansas City Star – June 2, 2009**

The UMB Scout Fund family on June 30 will drop the UMB name as part of a reorganization with the Kansas City-based banking company. UMB Bank’s money management subsidiary, Scout Investment Advisors Inc., will be owned directly by UMB Financial Corporation.

### **Ignites online – June 3, 2009**

“*The restructuring of our Scout Investment Advisors subsidiary and creation of a distribution arm subsidiary emphasizes our commitment to exceptional and focused asset management,*” said Scout Chief Executive Officer Clyde Wendel.

### **St. Louis Post-Dispatch – June 5, 2009**

UMB’s first LEED Certified building opened this week in Arnold. This will be the city’s first LEED Certified banking facility.

### **Wichita Business Journal online – June 5, 2009**

UMB Financial Corp. this week took the first step toward offering private banking and wealth management services in Wichita by hiring two experienced executives to jump-start the division. Wichita natives Carolyn Adams and Kimberly Gattis, who began their UMB tenures on Monday, were part of the wealth management team at Bank of America.



### ***Tulsa Business Journal online – June 8, 2009***

Dennis Triplett, CEO of UMB Healthcare Services, explains options for reducing health care costs and offers a solution for business owners with Consumer-Directed Health Care and Health Savings Accounts. What to look for includes a good custodian—and that could be a bank, brokerage, or health insurance company—one that will offer investment capabilities, an online interface, customer service and compliance management. Beyond the account, business owners should also look for a custodian who will help create an environment for better health with educational resources.

### ***Wichita Eagle online – June 12, 2009***

UMB Bank is part of a group of organizing members of Go Green Wichita, an organization that will promote environmental awareness and work towards energy and natural resources conservation and recycling.

### ***Colorado Springs Business Journal – June 12, 2009***

UMB's Greg Welch is the featured speaker for the Greater Colorado Springs Chamber of Commerce's "Chamber University: Cash Flow."

### ***Wall Street Journal – June 15, 2009***

UMB Financial Corp., a bank in Kansas City, Mo., is going after new customers by boasting that it hasn't taken any bailout money.

Victor Stabio, chief executive of Hallador Petroleum Co., a Colorado coal and oil producer, recently got mail from UMB Financial, a bank in Kansas City, Mo., that advertised it hadn't taken a penny from the Treasury's Troubled Asset Relief Program, or TARP. Mr. Stabio says he was impressed. He moved \$8 million of Hallador's money to UMB. "I didn't like the whole TARP program to start with," he says.

### ***Joplin Globe – June 18, 2009***

Commenting on the local farmers' market, McGee Stoller of UMB said that her employer promotes living a healthy lifestyle, and she was looking for organic vegetables. "I try to come down and support the community," she said.

### ***Kansas City Business Journal – June 19, 2009***

UMB Chief Financial Officer Michael Hagedorn was highlighted as a Public Company Honoree for the *Kansas City Business Journal's* "CFO of the Year" award.

### ***Phoenix Business Journal – June 26, 2009***

The recession will end by the first quarter of 2010, but the economy won't rebound until the housing market stabilizes, UMB Chief Investment Officer Bill Greiner said to a private group of clients in Phoenix.

### ***BusinessWeek online – June 29, 2009***

Jim Reed, portfolio manager of UMB Scout Stock Fund (UMBSX) comments on consumer stocks by saying with the unemployment rate moving ever closer to 10%, consumers are likely to be cash-starved for a good while. New regulations and economic realities mean big changes for the credit card business. "Fewer people will get credit, and the terms are going to be tougher," he said.