

News Highlights

UMB Financial Corporation – Recent Media Coverage

CFO – March 1, 2010

Far more straight-forward was the bank's rejection of TARP money. The senior executive team evaluated the proposal from every angle. "Unfortunately, the decision came down to principles," UMB Financial CFO Michael Hagedorn says. "We didn't think it was good public policy for any [commercial outfit] to take taxpayer dollars. And, frankly, we didn't need it."

Colorado Business – March 1, 2010

UMB CEO Mariner Kemper says one of the best things about winning the 2010 Sustainability Champion Award is that it gives him another platform to talk about sustainability.

"For me, it's very equally split between being good for business and being good for the planet," says Kemper, whose company's banking subsidiaries operate banking centers throughout Colorado, Missouri, Illinois, Oklahoma, Nebraska and Arizona.

KC Business – March 1, 2010

Dana Abraham, president of UMB's investment and wealth management division was named one of Kansas City's Most Influential Women by *KC Business* magazine.

In addition to positively affecting things such as the bottom line, client satisfaction and positive internal communications, Abraham has played a significant role in developing and mentoring a diverse team. Recipient of the UMB Leadership Award in 2007, Abraham devotes volunteer time to the Blue Valley School District and the United Way's women's leadership council where she blends personal and professional interests to work on causes beneficial to the community.

Springfield Business Journal – March 8, 2010

William Greiner has a lot to say about the state of the economy. And believe it or not, it isn't all bad. Greiner, chief investment officer with Kansas City-based UMB Bank, discussed economic trends with Drury University students. Greiner outlined three possible scenarios for the economy in 2010: 1) Gross domestic product grows at a rate of 3.0 percent, unemployment falls to 8.5 percent, and interest rates remain roughly at the current 5.0 percent level; 2) Inflation rises at a rate of 3.5 percent, and interest rates begin to rise; and 3) The economy continues its downward trend; any growth that might have become apparent in the late 2009 and early 2010 is actually "phantom growth" and the nation goes back onto a recession. "One of the three will likely come to fruition," Greiner said, noting that his firm predicts the first scenario is most likely.

Denver Business Journal – March 12, 2010

UMB Vice President – Private Banking Client Manager Ryan Chase was named one of *Denver Business Journal's* Forty Under 40.



American Banker – March 18, 2010

UMB Financial Corp. promoted K.C. Mathews to executive vice president and chief investment officer of UMB Bank. Mathews had been a senior vice president and managing director of portfolio management at the bank since 2002.

Wichita Eagle – March 18, 2010

Green Biz Wichita, an effort to promote environmental stewardship among local companies, has begun adding business members and pushed its membership roll up to 26 companies.

Bill Watson, chairman and CEO of UMB Bank's Kansas region, said that internally UMB is working on ways to reduce its environmental impact and might be able to share its strategies with member companies as well as learn from what other companies are doing. "We think it's an opportunity for us to work with people who are concerned about these issues," Watson said.

Springfield Business Journal – March 22, 2010

UMB Vice President and Commercial Lending Officer Michael Garner was named one of the Forty Under 40 by *Springfield Business Journal*.

Cooper County Voice – March 23, 2010

Demolition work began with a crew on site to tear down the UMB Bank building at 924 Main Street. Last fall, UMB closed this location in order to make plans to raze the building and begin constructing a new, larger and environmentally-responsible banking center. "UMB has long been a part of Boonville's history, so it is only fitting to be part of its future by constructing one of our city's first LEED-certified buildings," said UMB Regional President Marty James.

Congressional Statement – March 24, 2010

An official Congressional Statement was made by The Honorable Emanuel Cleaver, II congratulating UMB Bank.

Mr. CLEAVER. Madam Speaker, Chairman Frank and I would like to extend our congratulations to UMB Bank, its officers, directors, shareholders and employees on being designated by Forbes magazine as the second-best bank in America in 2009. ...UMB Bank embodies strong community involvement in all the communities it serves. From financing for small businesses, to providing working capital loans to companies that support job creation and retention, to employee volunteerism and corporate donations, UMB stands tall with their communities. ... (UMB Chairman) Mariner Kemper said, "The Street, the investor population believed that we ... could leverage (our) earnings streams more, if we had taken the same risks as the rest of the industry. I'm thrilled to be able to stand up and say: (our) strategies worked for us! We didn't erase 20 years of earnings by taking three years of risks." ... Madam Speaker, again we offer UMB Bank and all its employees, officers, directors and shareholders our heartiest congratulations on a job well done.

Kansas City Business Journal – March 26, 2010

Peter deSilva, CEO of UMB Bank, said the language governing the new Consumer Financial Protection Bureau is so broad that it's difficult to predict what it might do. "When you run a bank, one thing you need is certainty, and this CFPB isn't that," deSilva said. "Whether it's tax policy or regulations, the devil you know is much better than the one you don't know."

Midlands Business Journal – March 26, 2010

According to Dan Gomez, president and CEO of UMB Bank in Omaha, most financial advisors agree that if an individual is planning to use retirement funds within the next five years, he or she should be reducing the percentage of money in equity investments. Also, as people near retirement age, it is important to increase the percentage of fixed income investments.

The Street – March 26, 2010

In an article on how to play bank reform, Peter Sorrentino, senior portfolio manager of Huntington Real Strategies Fund was interviewed for a question and answer segment.

So which banks are safe bets, given the myriad of reform proposals?

If you want just a very solid, straightforward lender, a company like a UMB Financial or Hudson City. These were banks that never fell prey to any of the gizmos of Wall Street and were basically very strong credit cultures.

What's your top pick?

UMB Financial. I'm just not smart enough to figure out where this is all going to go, so I want to play with the guys who are very safe, very smart and just don't make mistakes. So I will go with a UMB.