News Highlights

UMB Financial Corporation – Recent Media Coverage

St. Louis Commerce – December 1, 2011

UMB was recognized as a winner in the 2011 Greater St. Louis Top 50 Awards.

While many companies in 2010 were forced to streamline their operations and workforce, UMB actually increased staff slightly. The boost came from business growth, the opening of an investment and wealth management center in Clayton and banking centers in Arnold and Collinsville. UMB Bank of St. Louis expanded its lending while the industry reported an overall loan decline in 2010.

Scottsdale Airpark News - December 1, 2011

It's not every day that you see new construction on built-out Scottsdale Road, but UMB Bank Arizona managed to secure a prime pad on the northwest Paradise Lane corner and is building a second Airpark location there.



"We are proud to be a part of the Phoenix and Scottsdale communities and we are excited to expand our presence with the construction of our Kierland Commons office," said Jim Patterson, CEO of UMB Bank Arizona. "UMB Bank continues to examine ways to positively influence environmental practices in our community. We are proud to be opening a building built to LEED certification standards."

Health Insurance Underwriter – December 1, 2011

Dennis Triplett, CEO of UMB Healthcare Services, addressed common myths surrounding Health Savings Accounts as a guest expert in a recent feature.

Even though they've been offered since 2004, Health Savings Accounts are still relatively new to the health care marketplace. The relative newness of these accounts leaves much room for education and opportunity for misconceptions. . . HSAs are advantageous for all Americans—regardless of income, age or health. A unique and powerful tool, an HSA can be used to provide comprehensive coverage now, as well as save for future expenses.

American Banker – December 1, 2011

Mariner Kemper, CEO of UMB Financial Corp., was highlighted in *American Banker's* "Year in Quotes" feature, which pulled 2011 statements from bank industry leaders.

"As I was trained, you always want to row close enough to shore that you know how to get back and get back on your own," Kemper said.

ColoradoBiz Magazine – December 2, 2011

Bill Greiner, president and chief investment officer of Scout Investments, was a recent guest columnist, providing his expectations and analysis for the economy in 2012.

In general, we expect the world to be fighting a rising tide of economic challenges as 2012 unfolds. Many believe dysfunctional governments are becoming the norm on a worldwide scale. We don't agree with this stance, but believe many are currently focusing on the symptoms of the financial services and banking structure disease, rather than the actual disease itself.

Denver Business Journal – December 9, 2011

UMB Financial Corp. sculpted a niche for itself as one of the few estate planners in the nation with a specialty in fine art. UMB's Fine Art Management Services is a division of UMB's Investment & Wealth Management Department, which typically provides services to high-net worth individuals.

"UMB really is recognized nationally for their leadership in providing fine art services to their clients," said Burton Dunbar, founder of Kansas City-based Art Historians' Research and Appraisals. "Important here is that UMB recognizes that the value of fine art is an essential component of their client's wealth management and estate planning."

Kansas City Star – December 17, 2011

Thirty years after the old YMCA closed at 10th and Oak streets, the new leader of the institution wants to bring a major Downtown Y to serve as the health and social hub for a revived city center. Five possible locations have been identified. J. Mariner Kemper, CEO of UMB Financial Corp. said his firm had conversations with David Byrd, CEO of the YMCA of Greater Kansas City, about the proposal.

"We'd like to see it happen, and we'd help make it happen," Kemper said.

Springfield Business Journal – December 19, 2011

UMB Bank promoted Shelly Addington to vice president and private banking client manager in its Investment & Wealth Management division. Addington advises clients on custom banking and credit options and creates and manages financial plans for customers.

Tulsa Business Journal – December 19, 2011

As a guest columnist, Jan Leonard, senior vice president and managing director of UMB's Fine Art Services and Charitable Trusts & Foundations, discusses the value art management services can provide to individuals, particularly from a financial perspective.

Whether it's fine artwork, collectibles, memorabilia or rare objects, these are items that need to be regarded as important personal assets. Much like stocks and bonds, these tangible assets are an important component of a comprehensive estate plan.

St. Louis Business Journal – December 23, 2011

On Dec. 12, Joe Reagan, president and CEO of Greater Louisville Inc., was hired to succeed Dick Fleming as president and CEO of the St. Louis Regional Chamber and Growth Association, effective Feb. 1, 2012. We asked local executives, "What advice do you have for the RCGA's incoming CEO?"

"Joe, we have wonderful assets in our community, great talent, and outstanding colleges and universities," said Tom Chulick, chairman and CEO of UMB Bank St. Louis. "We want your best ideas and talent for collaboration to move St. Louis into a Top 10 city."