

Healthcare Experience



Overview of Healthcare Experience

The UMB Bank, n.a. Public Finance team of bankers has extensive experience providing capital financing for hospitals throughout the Midwest. With over 60 sole managed hospital bond issues over the last several years, UMB Bank is a leader in working with Midwestern community hospitals. We leverage this knowledge and experience on each project to provide our clients with the valuable guidance and analysis they need throughout the financing process.

The following information includes a few of the healthcare projects in which UMB Bank, n.a. has served as underwriter, placement agent or direct purchaser over the past several years.

With an emphasis on publicly owned and not-for-profit hospitals, we provide access to the capital markets for projects such as:



New Construction



Multi-phase Construction Projects



Renovation of Existing Facilities



Equipment and Technology Purchases



Refinancing of Existing Debt

Securities offered through the UMB Bank, n.a. Capital Markets Division are:
NOT FDIC INSURED | MAY LOSE VALUE | NOT BANK GUARANTEED

Summary of Healthcare Experience



	\$92,370,000 \$108,690,000	Lutheran Senior Services Revenue Bonds, Series 2019 and 2016		\$10,000,000 \$2,210,000 \$13,140,000 \$4,000,000	Madison County Health Care Systems, IA Hospital Revenue Bonds, Series 2018, 2013, 2010, 2005
	\$2,730,00 \$20,095,000 \$6,442,900 \$5,000,000 \$20,000,000	Cameron Regional Med Ctr, MO Hospital Revenue Bonds, Series 2019, 2017, 2015, 2011, 2007		\$5,490,000 \$22,060,000	Regional Medical Center, IA Hospital Revenue Bonds, Series 2018, 2015, 2014
	\$28,500,000	Olathe Medical Center Series 2019		\$19,885,000	Southwest Transplant Alliance, TX Hospital Revenue Bonds, Series 2018
	\$4,255,00 \$5,910,000 \$8,835,000 \$3,400,000 \$9,450,000 \$35,120,000	Atchison Hospital, KS Hospital Revenue Bonds, Series 2019, 2017, 2016, 2009, 2008		\$23,910,000 \$30,000,000	Allen County Hospital, KS Public Building Commission Lease Revenue Bonds, Series 2017, 2011, 2012 and 2013
	\$48,995,000 \$51,000,000	Denver Health & Hospital Authority, CO Certificates of Participation, Series 2019 & 2015		\$17,405,000 \$23,760,000	Memorial Health System, KS Public Building Commission Lease Revenue Bonds, Series 2017, 2011/2012
	\$48,500,000 \$17,500,000	Immanuel Health Systems, NE Hospital Revenue Bonds, Series 2019 & 2014		\$31,155,000 \$8,190,000 \$10,000,000	Brewster Place Cont. Care Retirement Comm, KS Healthcare Revenue Bonds, Series 2017, 2015, 2013
	\$27,063,000 \$9,685,000	Waverly Health Center, IA Hospital Revenue Bonds, Series 2019 and 2013		\$9,850,000 \$9,995,000 \$23,500,000	Cass County Health System Hospital Revenue Bonds, Series 2017, 2016 and 2010
	\$10,100,000 \$14,765,000	Regional Health Services of Howard County, IA Hospital Revenue Bonds, Series 2019, 2012/2013		\$5,095,000 \$25,385,000 \$36,605,000	Jefferson County Hospital Hospital Revenue Bonds, Series 2017, 2016, 2008/2007

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	\$12,605,000	Cox Barton County Hospital, MO Lease Revenue Bonds, Series 2017		\$9,135,000 \$3,000,000 \$11,625,000 \$300,000	Ste. Genevieve Memorial, MO Hospital Revenue Bonds, Series 2016, 2011, 2007, 2003
	\$7,270,000 \$27,000,000	Clarinda Regional Medical Center, IA Project Notes and Hospital Revenue Bonds, Series 2017 and 2010		\$41,300,000	Cass Regional Medical Center, MO Hospital Revenue Bonds, Series 2016
	\$8,400,000 \$20,000,000	Pender Community Hospital District, NE Hospital Revenue Bonds, Series 2016 and 2010		\$14,405,000 \$3,915,000 \$5,240,000	Greater Regional Medical Center, IA Hospital Revenue Bonds, Series 2016, 2012 and 2011
	\$5,580,000 \$1,480,000 \$5,500,000	Family Guidance Center, MO Revenue Bonds, Series 2016, 2012, 2007		\$51,000,000	University of Kansas Medical Center Hospital Revenue Bonds, Series 2016
	\$19,775,000 \$26,055,000	Orange City Area Health Center, IA Hospital Revenue Bonds, Series 2016, 2008/2007		\$35,400,000	St. Anthony's Medical Center, MO Hospital Revenue Bonds, Series 2015
	\$7,940,000 \$5,160,000 \$7,195,000	Davis County Hospital, IA Hospital Revenue Bonds, Series 2016, 2012 and 2009		\$9,735,000 \$13,215,000	Massac County Hospital District, IL Alternative Source General Obligation Bonds, Series 2015, 2006 / 2007
	\$18,490,000 \$20,385,000	Memorial Hospital Association, IL Hospital Revenue Bonds, Series 2016 and 2008		\$14,900,000	Washington County Hospital, IA General Obligation Bonds, Series 2015 / 2016
	\$9,900,000 12,000,000	Upper San Juan Health Service District, CO LTD General Obligation Bonds, Series 2016, 2007, 2006		\$5,445,000 \$5,000,000 \$48,000,000	Western Missouri Medical Center, MO Hospital Revenue Bonds, Series 2015, 2013 Project Notes, Series 2010 USDA Guaranteed/Direct Loans
	\$12,600,000	Palo Alto County Health System, IA Hospital Revenue Bonds, Series 2016		\$35,400,000 \$24,400,000	PHELPS COUNTY REGIONAL MEDICAL CENTER, MO Hospital Revenue Bond, Series 2015, 2014

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\$36,525,000
\$16,495,822

Santa Marta Cont. Care Retirement Comm, KS
Healthcare Revenue Bonds, Series 2015A and B



\$67,500,000

Texas Health Resources
Hospital System Revenue Bonds, Series 2015



\$12,250,000
\$14,775,000
\$20,000,000

Neosho Memorial Regional Medical Center, KS
Hospital Revenue Bonds, Series 2015/2014, 2006

Nemaha Valley Community Hospital

\$4,455,000
\$8,835,000

Nemaha Valley Community Hospital, KS
Hospital Revenue Bonds Series 2015, 2008



\$2,505,000
\$12,625,000
\$4,950,000
\$7,235,000

Clarke County Hospital, IA
Hospital Revenue Bonds, Series 2015, 2014, 2011, 2001



\$21,220,000

Buena Vista Regional Medical Center, IA
Hospital Revenue Bond, Series 2014/2015



\$4,280,000
\$12,000,000

Wilson County Hospital, KS
Hospital Revenue Bonds Series 2014, 2006/2007

Loring Hospital

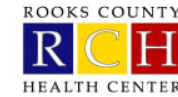
\$10,905,000

Loring Hospital, IA
Hospital Revenue Refunding Bond, Series 2014

Greene County Medical Center

\$20,000,000

Greene County Medical Center, IA
Hospital Revenue Bond Anticipation Notes, Series 2013/2014



\$6,035,000
\$9,550,000
\$18,445,000

Rooks County Health Center, KS
Hospital Revenue Bonds Series 2012 Series 2011 Series 2006

Knoxville Hospital and Clinics

\$3,000,000

Knoxville Hospital and Clinics, IA
Hospital Revenue Bonds, Series 2012



\$7,490,000

Marengo Memorial Hospital, IA
Hospital Revenue Bonds, Series 2012



\$18,000,000

Community Memorial Hospital, IA
Bond Anticipation Notes, Series 2011/2012



\$25,250,000

Mosaic Life Care, MO
Hospital Revenue Bonds, Series 2011

Washington County Memorial Hospital

\$5,390,000

Washington County Memorial Hospital, MO
Hospital Revenue Bonds, Series 2011



\$15,103,000

Decatur County Hospital, IA
Hospital Revenue Bonds, Series 2011



\$14,180,000

Hancock County Memorial Hospital, IA
Hospital Revenue Bonds, Series 2010

















Fillmore County Hospital

\$18,000,000

Fillmore County Hospital, NE
General Obligation Bonds, Series 2010

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	\$1,175,000 \$985,000	Sumner Regional Medical Center, KS Public Building Commission Lease Revenue Bonds Series 2010 Series 2007		\$3,960,000	Madison Medical Center MO Hospital Revenue Refunding Bonds, Series 2008
	\$3,300,000	Cedar County Memorial Hospital, MO Hospital Revenue Bonds, Series 2010		\$3,945,000 \$1,000,000	Franklin County Memorial Hospital, NE General Obligation Bonds Series 2008 Series 2003
	\$179,075,000	Children's Mercy Hospital, MO Hospital Revenue Bonds, Series 2009		\$13,835,000	Hermann Area Hospital District, MO Hospital Revenue Bonds, Series 2006 / 2007
	\$17,000,000	Community Memorial Healthcare, KS USDA Guaranteed Loan 2009		\$17,000,000	Barton County Memorial Hospital, MO Hospital Revenue Bonds Series 2006 / 2007
	\$14,389,000	Community Hospital Association, MO USDA Guaranteed Loan 2009		\$6,955,000	Clay County Public Health Center, MO Lease Purchase, Series 2006
	\$28,150,000	Crawford County Memorial Hospital, IA Hospital Revenue Bonds Series 2009 / USDA Guaranteed Loan		\$9,840,000 \$2,000,000 \$5,100,000	Cherokee Regional Medical Center, IA Hospital Revenue Bonds Series 2005 Series 2001 Series 1998
	\$21,820,000	Hamilton Hospital, IA General Obligation Bonds, Series 2009		\$5,310,000	Texas County Memorial Hospital, MO Hospital Revenue Bonds, Series 2004
	\$18,000,000	Community Medical Center, NE USDA Guaranteed Loan / USDA Direct Loan 2009		\$4,245,000	Pemiscot Memorial Health System, MO Hospital Revenue Bonds, Series 2004
	\$15,635,000	Story County Medical Center, IA Hospital Revenue Bonds, Series 2008		\$675,000	Central Kansas Medical Center, KS Hospital Revenue Bonds, Series 2004
				\$4,845,000	Macon County Samaritan Memorial Hospital, MO Hospital Revenue Bonds, Series 2004

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