

Overview of Health Care Experience

Our team of bankers has extensive experience providing capital financing for health care organizations throughout the Midwest. With over 100 sole managed health care bond issues over the last several years, we leverage this knowledge and experience on each project to provide our clients with the valuable guidance and analysis they need throughout the financing process.

The following pages provide information regarding a few of the health care projects in which UMB has served as underwriter, placement agent or direct purchaser over the past several years.

With an emphasis on publicly owned and not-for-profit hospitals, we provide access to the capital markets for projects such as:



New Construction



Multi-phase Construction Projects



Renovation of Existing Facilities



Equipment and Technology Purchases



Refinancing of Existing Debt

Summary of Healthcare Experience



Spencer Hospital
\$10,000,000 \$7,000,000
 Spencer Hospital, IA
 Hospital Revenue Bonds
 Series 2022, 2021
 UMB served as Sole
 Managing Underwriter

WCHC
 WASHINGTON COUNTY
 HOSPITAL AND CLINICS
\$8,000,000
\$9,405,000 \$14,900,000
 Washington County Hospital, IA
 General Obligation Bonds
 Hospital Revenue Bonds
 Series 2022, 2021, 2015/2016
 UMB served as Sole
 Managing Underwriter

**NEOSHO MEMORIAL
 REGIONAL MEDICAL CENTER**
\$3,585,000 \$8,045,000
\$9,870,000 \$12,250,000
\$14,775,000 \$20,000,000
 Neosho Memorial Regional Medical
 Center, KS
 Hospital Revenue Bonds
 Series 2022, 2021, 2015/2014, 2006
 UMB Served as Sole
 Managing Underwriter

\$23,300,000
 Compass Health, Inc., MO
 Health Care Facilities
 Revenue Bonds
 Series 2022
 UMB served as
 Direct Purchaser

Regional Medical Center
\$6,310,000 \$5,490,000
\$22,060,000
 Regional Medical Center,
 IA
 Hospital Revenue Bonds
 Series 2022, 2018, 2015/2014
 UMB served as Sole
 Managing Underwriter

**Olathe
 HEALTH**
\$65,800,000
\$9,110,000
 Olathe Medical Center, KS
 Series 2022, 2019
 UMB served as
 Direct Purchaser

**DENVER
 HEALTH**
Level One Care for ALL
\$12,900,000 \$48,995,000
\$51,000,000
 Denver Health & Hospital
 Authority, CO
 Certificates of Participation
 Series 2022, 2019 & 2015
 UMB served as
 Direct Purchaser

**Adair County
 Health System**
WE SURROUND YOU WITH CARE
 an affiliate of **MERCYONE**
\$5,275,000 \$6,090,000
 Adair County Health Care
 System, IA
 Hospital Revenue Bonds
 Series 2022A, 2022B
 UMB Served as Sole
 Managing Underwriter

\$5,616,000
\$2,730,000
\$20,095,000
\$6,442,900
\$5,000,000
\$20,000,000
 Cameron Regional
 Medical Center, MO
 Hospital Revenue Bonds
 Series 2022, 2019, 2017,
 2015, 2011, 2007
 UMB Served as Sole
 Managing Underwriter

Santa Marta
\$29,299,000
36,525,000 \$16,495,822
 Santa Marta Cont. Care
 Retirement Comm, KS
 Healthcare Revenue Bonds
 Series 2021, 2015A, 2015B
 UMB served as
 Direct Purchaser

**presbyterian
 homes & services**
\$40,000,000
 PHS Highland Park, Inc.
 Project
 Health Care Revenue Bonds
 Series 2021
 UMB served as
 Direct Purchaser

Loring Hospital
\$5,080,000
\$10,905,000
 Loring Hospital, IA
 Hospital Revenue Refunding
 Bond
 Series 2021, 2014
 UMB served as Sole
 Managing Underwriter

**Hansen Family
 HOSPITAL**
\$13,920,000
 General Obligation Bonds
 Series 2021
\$1,930,000
 Hospital Revenue Bonds
 Series 2021
 UMB served as Sole
 Managing Underwriter

**OKLAHOMA
 PROTON CENTER**
\$52,500,000
 Oklahoma Development
 Finance Authority
 Senior/Subordinate
 Revenue Bonds
 Series 2021
 UMB served as Co-
 Managing Underwriter

**Preferred
 Family Healthcare**
\$20,400,000
 Preferred Family Healthcare, MO
 Healthcare Revenue Bonds
 Series 2021
 UMB Served as
 Direct Purchaser

**WH
 Winona Health**
\$18,964,000
 Winona Health, MN
 Healthcare Revenue Bonds
 Series 2021
 UMB served as
 Direct Purchaser

**CRAWFORD COUNTY
 MEMORIAL HOSPITAL**
\$7,715,000 \$28,150,000
 Crawford County Memorial
 Hospital, IA
 Hospital Revenue Bonds
 Series 2020, 2009
 UMB served as Sole
 Managing Underwriter

**Regional
 Health Services
 OF HOWARD COUNTY**
\$10,100,000 14,765,000
 Regional Health Services of
 Howard County, IA
 Hospital Revenue Bonds
 Series 2019, 2012 / 2013
 UMB served as Sole
 Managing Underwriter

Summary of Healthcare Experience



 <p>FALL RIVER Health Services</p> <p>\$17,185,000</p> <p>Fall River Health Services, SD</p> <p>Series 2020</p> <p>UMB served as Sole Managing Underwriter</p>	 <p>Clarinda Regional Health Center</p> <p>\$9,500,000 \$7,270,000 \$27,000,000</p> <p>Clarinda Regional Medical Center, IA</p> <p>Hospital Revenue Bonds</p> <p>Series 2020, 2017, 2010</p> <p>UMB served as Sole Managing Underwriter</p>	 <p>STE. GENEVIEVE COUNTY MEMORIAL HOSPITAL</p> <p>\$10,000,000 \$9,135,000 \$3,000,000 \$11,625,000 \$300,000</p> <p>Ste. Genevieve Memorial, MO</p> <p>Hospital Revenue Bonds</p> <p>Series 2020, 2016, 2011, 2007, 2003</p> <p>UMB served as Sole Managing Underwriter</p>	 <p>\$92,370,000 \$108,690,000</p> <p>Lutheran Senior Services Revenue Bonds</p> <p>Series 2019 and 2016</p> <p>UMB served as Direct Lender and Co-Manager</p>	 <p>ATCHISON HOSPITAL</p> <p>\$4,255,000 \$5,910,000 \$8,835,000 \$3,400,000 \$9,450,000 \$35,120,000</p> <p>Atchison Hospital, KS</p> <p>Hospital Revenue Bonds</p> <p>Series 2019, 2017, 2016, 2009, 2008</p> <p>UMB Served as Sole Managing Underwriter</p>	 <p>\$48,500,000 \$17,500,000</p> <p>Immanuel Health Systems, NE</p> <p>Hospital Revenue Bonds</p> <p>Series 2019 & 2014</p> <p>UMB served as Placement Agent & Direct Purchaser</p>
 <p>WAVERLY HEALTH CENTER</p> <p>\$27,063,000 \$9,685,000</p> <p>Waverly Health Center, IA</p> <p>Hospital Revenue Bonds</p> <p>Series 2019, 2013</p> <p>UMB served as Direct Purchaser and Sole Managing Underwriter</p>	 <p>Madison County HEALTH CARE SYSTEM</p> <p>\$10,000,000 \$2,210,000 \$13,140,000 \$4,000,000</p> <p>Madison County Health Care Systems, IA</p> <p>Hospital Revenue Bonds</p> <p>Series 2018, 2013, 2010, 2005</p> <p>UMB served as Sole Managing Underwriter</p>	 <p>STA SOUTHWEST TRANSPLANT ALLIANCE</p> <p>\$19,885,000</p> <p>Southwest Transplant Alliance, TX</p> <p>Hospital Revenue Bonds</p> <p>Series 2018</p> <p>UMB served as Direct Purchaser</p>	 <p>Allen County HOSPITAL HCA Midwest HEALTH SYSTEM</p> <p>\$23,910,000 30,000,000</p> <p>Allen County Hospital, KS</p> <p>Public Building Commission Lease Revenue Bonds</p> <p>Series 2017, 2013/2012/2011</p> <p>UMB served as Sole Managing Underwriter</p>	 <p>\$17,405,000 \$23,760,000</p> <p>Memorial Health System, KS</p> <p>Public Building Commission Lease Revenue Bonds</p> <p>Series 2017, 2011/2012</p> <p>UMB served as Sole Managing Underwriter</p>	 <p>BREWSTER</p> <p>\$31,155,000 \$8,190,000 \$10,000,000</p> <p>Brewster Place Cont. Care Retirement Comm, KS</p> <p>Healthcare Revenue Bonds</p> <p>Series 2017, 2015, 2013</p> <p>UMB served as Direct Purchaser</p>
 <p>CASS COUNTY HEALTH SYSTEM</p> <p>\$9,850,000 \$9,995,000 \$23,500,000</p> <p>Cass County Health System</p> <p>Hospital Revenue Bonds</p> <p>Series 2017, 2016, 2010</p> <p>UMB served as Sole Managing Underwriter</p>	 <p>Jefferson County Health Center</p> <p>\$5,095,000 \$25,385,000 \$36,605,000</p> <p>Jefferson County Hospital</p> <p>Hospital Revenue Bonds</p> <p>Series 2017, 2016, 2008/2007</p> <p>UMB served as Sole Managing Underwriter</p>	 <p>COX HEALTH</p> <p>\$12,605,000</p> <p>Cox Barton County Hospital, MO</p> <p>Lease Revenue Bonds</p> <p>Series 2017</p> <p>UMB served as Sole Managing Underwriter</p>	 <p>Pender Community Hospital</p> <p>\$8,400,000 \$20,000,000</p> <p>Pender Community Hospital District, NE</p> <p>Hospital Revenue Bonds</p> <p>Series 2016 and 2010</p> <p>UMB served as Sole Managing Underwriter</p>	 <p>FAMILY GUIDANCE CENTER for behavioral healthcare</p> <p>\$5,580,000 \$1,480,000 \$5,500,000</p> <p>Family Guidance Center, MO</p> <p>Revenue Bonds</p> <p>Series 2016, 2012, 2007</p> <p>UMB served as Sole Managing Underwriter</p>	 <p>Orange City Area Health System</p> <p>\$19,775,000 \$26,055,000</p> <p>Orange City Area Health Center, IA</p> <p>Hospital Revenue Bonds</p> <p>Series 2016, 2008/2007</p> <p>UMB Served as Sole Managing Underwriter</p>

Summary of Healthcare Experience

\$7,940,000
\$5,160,000 \$7,195,000

Davis County Hospital, IA
Hospital Revenue Bonds
Series 2016, 2012, 2009

UMB served as Sole
Managing Underwriter

\$18,490,000 20,385,000

Memorial Hospital
Association, IL
Hospital Revenue Bonds
Series 2016, 2008

UMB served as Sole
Managing Underwriter

\$9,900,000 12,000,000

Upper San Juan Health Service
District, CO
LTD General Obligation Bonds
Series 2016, 2007/2006

UMB served as Sole
Managing Underwriter

\$12,600,000

Palo Alto County Health
System, IA
Hospital Revenue Bonds
Series 2016

UMB served as Sole
Managing Underwriter

\$41,300,000

Cass Regional Medical
Center, MO
Hospital Revenue Bonds
Series 2016

UMB served as
Direct Purchaser

\$14,405,000
\$3,915,000 \$5,240,000

Greater Regional Medical
Center, IA
Hospital Revenue Bonds
Series 2016, 2012 and 2011

UMB served as Sole
Managing Underwriter

\$51,000,000

University of Kansas
Medical Center
Hospital Revenue Bonds
Series 2016

UMB served as
Direct Purchaser

\$35,400,000

St. Anthony's Medical
Center, MO
Hospital Revenue Bonds
Series 2015

UMB served as
Direct Purchaser

\$9,735,000 \$13,215,000

Massac County Hospital District,
IL
Alternative Source General
Obligation Bonds
Series 2015, 2006 / 2007

UMB served as Sole
Managing Underwriter

\$5,445,000
\$5,000,000 \$48,000,000

Western Missouri Medical
Center, MO
Hospital Revenue Bonds
Series 2015, 2013, 2010

UMB served as Sole
Managing Underwriter

\$35,400,000 24,400,000

Phelps County Regional
Medical Center, MO
Hospital Revenue Bond
Series 2015, 2014

UMB served as
Placement Agent

\$67,500,000

Texas Health Resources
Hospital System Revenue
Bonds
Series 2015

UMB served as
Direct Purchaser

\$4,455,000 \$8,835,000

Nemaha Valley Community
Hospital, KS
Hospital Revenue Bonds
Series 2015, 2008

UMB served as Sole
Managing Underwriter

\$2,505,000 \$12,625,000
\$4,950,000 \$7,235,000

Clarke County Hospital, IA
Hospital Revenue Bonds
Series 2015, 2014, 2011, 2001

UMB Served as Sole
Managing Underwriter

\$21,220,000

Buena Vista Regional
Medical Center, IA
Hospital Revenue Bond
Series 2015/2014

UMB served as
Placement Agent

\$4,280,000 \$12,000,000

Wilson County Hospital, KS
Hospital Revenue Bonds
Series 2014, 2006/2007

UMB served as Sole
Managing Underwriter

\$20,000,000

Greene County Medical
Center, IA
Hospital Revenue Bond
Anticipation Notes
Series 2013/2014

UMB served as
Placement Agent

\$6,035,000
\$9,550,000 \$18,445,000

Rooks County Health Center, KS
Hospital Revenue Bonds
Series 2012, 2011, 2006

UMB served as Sole
Managing Underwriter


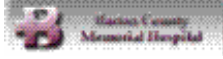


Summary of Healthcare Experience



<p>Knoxville Hospital and Clinics</p> <p>\$3,000,000</p> <p>Knoxville Hospital and Clinics, IA</p> <p>Hospital Revenue Bonds</p> <p>Series 2012</p> <p>UMB served as Sole Managing Underwriter</p>	<p>MARENGO MEMORIAL HOSPITAL Trusted Healthcare Close to Home</p> <p>\$7,490,000</p> <p>Marengo Memorial Hospital, IA</p> <p>Hospital Revenue Bonds</p> <p>Series 2012</p> <p>UMB served as Sole Managing Underwriter</p>	<p>Community Memorial Hospital</p> <p>\$18,000,000</p> <p>Community Memorial Hospital, IA</p> <p>Bond Anticipation Notes</p> <p>Series 2011/2012</p> <p>UMB served as Sole Managing Underwriter</p>	<p>MOSAIC LIFE-CARE</p> <p>\$25,250,000</p> <p>Mosaic Life Care, MO</p> <p>Hospital Revenue Bonds</p> <p>Series 2011</p> <p>UMB served as Placement Agent</p>	<p>Washington County Memorial Hospital</p> <p>\$5,390,000</p> <p>Washington County Memorial Hospital, MO</p> <p>Hospital Revenue Bonds</p> <p>Series 2011</p> <p>UMB served as Sole Managing Underwriter</p>	<p>DECATUR COUNTY HOSPITAL</p> <p>\$15,103,000</p> <p>Decatur County Hospital, IA</p> <p>Hospital Revenue Bonds</p> <p>Series 2011</p> <p>UMB served as Sole Managing Underwriter</p>
<p>HCHS HANCOCK COUNTY HEALTH SYSTEM</p> <p>\$14,180,000</p> <p>Hancock County Memorial Hospital, IA</p> <p>Hospital Revenue Bonds</p> <p>Series 2010</p> <p>UMB served as Sole Managing Underwriter</p>	<p>Fillmore County Hospital</p> <p>\$18,000,000</p> <p>Fillmore County Hospital, NE</p> <p>General Obligation Bonds</p> <p>Series 2010</p> <p>UMB served as Sole Managing Underwriter</p>	<p>Sumner Regional Medical Center</p> <p>\$1,175,000 \$985,000</p> <p>Sumner Regional Medical Center, KS</p> <p>Public Building Commission Lease Revenue Bonds</p> <p>Series 2010, 2007</p> <p>UMB Served as Sole Managing Underwriter</p>	<p>Cedar County Memorial Hospital</p> <p>\$3,300,000</p> <p>Cedar County Memorial Hospital, MO</p> <p>Hospital Revenue Bonds</p> <p>Series 2010</p> <p>UMB served as Sole Managing Underwriter</p>	<p>Children's Mercy HOSPITALS & CLINICS www.childrensmc.org</p> <p>\$179,075,000</p> <p>Children's Mercy Hospital, MO</p> <p>Hospital Revenue Bonds</p> <p>Series 2009</p> <p>UMB served as Co-Managing Underwriter</p>	<p>COMMUNITY MEMORIAL HEALTHCARE</p> <p>\$17,000,000</p> <p>Community Memorial Healthcare, KS</p> <p>USDA Guaranteed Loan 2009</p> <p>UMB served as Loan Originator</p>
<p>Community Hospital</p> <p>\$14,389,000</p> <p>Community Hospital Association, MO</p> <p>USDA Guaranteed Loan 2009</p> <p>UMB served as Loan Originator</p>	<p>HAMILTON HOSPITAL Caring for Every Generation</p> <p>\$21,820,000</p> <p>Hamilton Hospital, IA</p> <p>General Obligation Bonds</p> <p>Series 2009</p> <p>UMB served as Sole Managing Underwriter</p>	<p>COMMUNITY MEDICAL CENTER, INC.</p> <p>\$18,000,000</p> <p>Community Medical Center, NE</p> <p>USDA Guaranteed Loan / USDA Direct Loan</p> <p>2009</p> <p>UMB Served as Loan Originator</p>	<p>Story county MEDICAL CENTER</p> <p>\$15,635,000</p> <p>Story County Medical Center, IA</p> <p>Hospital Revenue Bonds</p> <p>Series 2008</p> <p>UMB Served as Sole Managing Underwriter</p>	<p>MADISON MEDICAL CENTER</p> <p>\$3,960,000</p> <p>Madison Medical Center MO</p> <p>Hospital Revenue Refunding Bonds</p> <p>Series 2008</p> <p>UMB served as Sole Managing Underwriter</p>	<p>Franklin County Memorial Hospital</p> <p>\$3,945,000 \$1,000,000</p> <p>Franklin County Memorial Hospital, NE</p> <p>General Obligation Bonds</p> <p>Series 2008 Series 2003</p> <p>UMB served as Sole Managing Underwriter</p>

Summary of Healthcare Experience



 <p>\$13,835,000</p> <p>Hermann Area Hospital District, MO Hospital Revenue Bonds</p> <p>Series 2006 / 2007</p> <p>UMB served as Sole Managing Underwriter</p>	 <p>\$17,000,000</p> <p>Barton County Memorial Hospital, MO Hospital Revenue Bonds</p> <p>Series 2006 / 2007</p> <p>UMB Served as Sole Managing Underwriter</p>	 <p>\$6,955,000</p> <p>Clay County Public Health Center, MO Lease Purchase</p> <p>Series 2006</p> <p>UMB served as Placement Agent</p>	 <p>\$9,840,000 \$2,000,000 \$5,100,000</p> <p>Cherokee Regional Medical Center, IA Hospital Revenue Bonds</p> <p>Series 2005 Series 2001 Series 1998</p> <p>UMB Served as Sole Managing Underwriter</p>	 <p>\$5,310,000</p> <p>Texas County Memorial Hospital, MO Hospital Revenue Bonds</p> <p>Series 2004</p> <p>UMB served as Sole Managing Underwriter</p>	<p>Pemiscot Memorial Health Systems</p> <p>\$4,245,000</p> <p>Pemiscot Memorial Health System, MO Hospital Revenue Bonds</p> <p>Series 2004</p> <p>UMB Served as Sole Managing Underwriter</p>
 <p>\$675,000</p> <p>Central Kansas Medical Center, KS Hospital Revenue Bonds</p> <p>Series 2004</p> <p>UMB served as Sole Managing Underwriter</p>	 <p>\$4,845,000</p> <p>Macon County Samaritan Memorial Hospital, MO Hospital Revenue Bonds</p> <p>Series 2004</p> <p>UMB served as Sole Managing Underwriter</p>				