

# UMB Financial Corporation Fact Sheet



As of June 30, 2021

UMB Financial Corporation (Nasdaq: UMBF) is a financial services company headquartered in Kansas City, Missouri. UMB offers commercial banking, which includes comprehensive deposit, lending, treasury management and investment services, personal banking, which includes wealth management and financial planning services, and institutional banking, which includes asset servicing, corporate trust solutions, investment banking, and healthcare services.

For more than 108 years, we've operated with high-touch, responsive service, prudent business practices, and a stable balance sheet. Because of this, we have weathered all economic cycles—and will continue to do so.

We have strong capital levels and a very strong liquidity position, along with a loan-to-deposit ratio that allows us to be there for our customers during times of need. We believe in doing what's right, not what's popular, and that value has helped us support our customers when they need us most.

**“ Our strong second quarter results demonstrated the benefits of our diverse business model and validates our investment thesis which includes above-peer loan growth, continued net interest income and strong fee income growth across all operating and interest rate environments. ”**

—**Mariner Kemper**, Chairman, President and Chief Executive Officer,  
UMB Financial Corporation

## Recognized as a market leader in the financial industry

Quarterly Total Revenue	\$332.7 million
Market Cap	\$4.5 billion
Total Assets	\$36.6 billion
Percentage Noninterest Bearing Deposits	38.5%
Dividends Per Share	\$0.32
Price to Earnings Ratio*	11.0
Percentage Revenue From Fees	39.6%
Fitch Rating	A/Stable
Moody's Rating	A3/Stable
S&P Rating	A-/Stable
Employees	3,513

\*Price to earnings ratio is calculated using the last 12 months EPS.

	Industry	UMBF	Industry vs. UMBFC comparison <sup>1</sup>
Dividend Growth			
Full-year 2010 through full-year 2020.	46.8%	66.7%	UMB's 10-year dividend increase totals 66.7 percent.
Nonperforming Loans to Total Loans	0.69%	0.34%	We continue to maintain strong asset quality regardless of the economic environment.
Loan-to-Deposit Ratio	81.7%	60.5%	We have plenty of liquidity to meet the needs of our customers.
Common Equity Tier 1 Ratio	12.83%	11.91%	We continue to operate with strong capital levels.
Net Interest Income Growth	51.6%	65.9%	Our net interest income over the last five years has been driven by our strong earning asset growth.

(Q2 2021 vs. Q2 2016)

<sup>1</sup>All data is for the second quarter 2021 or as of June 30, 2021, as indicated, except dividend growth. Dividend growth metrics represent growth in annual dividends declared for the 10-year period ended 2020. Industry source: S&P Global.

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For the second quarter of 2021, UMB reported net income of \$87.4 million, or \$1.79 per diluted share, compared to \$92.6 million, or \$1.91 per diluted share, in the first quarter of 2021 (linked quarter) and \$60.5 million, or \$1.26 per diluted share, in the second quarter of 2020.

- Quarterly average loan balances increased \$1.7 billion, or 11.4% as compared to the second quarter of 2020.
- Excluding Paycheck Protection Program (PPP) balances, average loans increased 19.0% on a linked-quarter, annualized basis.
- Quarterly average deposits grew 22.0% to \$27.8 billion as compared to the second quarter of 2020.
- Noninterest income increased 9.2% as compared to the second quarter of 2020, and comprised 39.6% of revenue.
- Board of Directors increased quarterly cash dividend by 15.6% to \$0.37 per share.

## Mariner Kemper

Chairman, President and Chief Executive Officer, UMB Financial Corporation

## Ram Shankar

Chief Financial Officer, UMB Financial Corporation

## MEDIA RELATIONS CONTACT

## Stephanie Hague

Corporate Communication  
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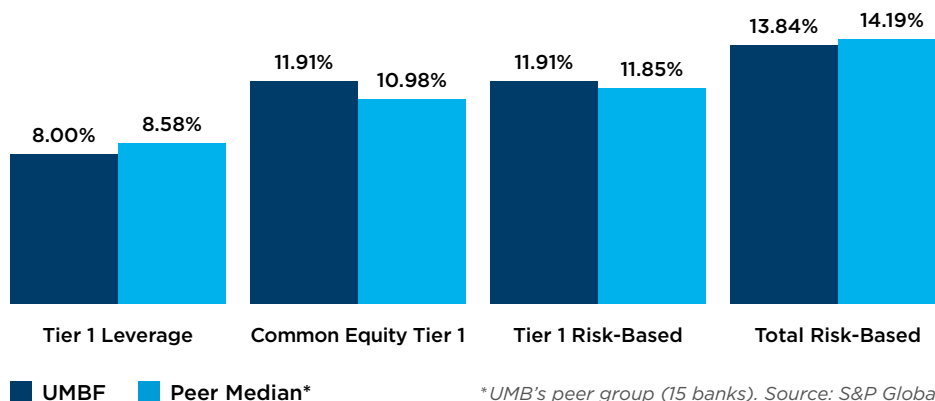
## INVESTOR RELATIONS CONTACT

## Kay Gregory

Investor Relations  
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Kansas City, MO 64141-6226

## Strong Capital Ratios\*



**Lead Bank:** UMB Bank, n.a., member FDIC

**Headquarters:** 1010 Grand Boulevard, Kansas City, MO 64106

## UMB subsidiaries include:

UMB Distribution Services, LLC  
UMB Family Wealth, LLC

UMB Financial Services, Inc.  
UMB Fund Services, Inc.

UMB Insurance, Inc.  
UMB Trust Company of South Dakota